



Agenda

Wards 4/7 NPA Meeting

October 25th, 2017 from 7:00 to 9:00 PM

Robert E Miller Center (130 Gosse CT.)

6:45pm-7:00pm - Snack and Socializing

7:00pm-7:05pm - Ground Rules, Introductions, and Announcements

7:05pm-7:15pm - Open Forum

7:15pm-7:30pm - Public Safety Conversation with BPD

7:30pm-7:45pm - CEDO Fair Housing Presentation

7:45pm-8:00pm - Parks & Recreation

8:00pm-8:15pm - Memorial Auditorium Meeting Report and Survey

8:30pm-9:00pm - Elected and Appointed Officials

Steering Committee Members:

Matt Cropp, Ward 4

Jim Holway, Ward 4

Eric Corbman, Ward 4

Jeff Clark, Ward 4

Alexander Farrell, Ward 4

Martha Molpus, Ward 7

Linda Deliduka, Ward 7

Chris Trombly, Ward 7



Neighborhood Planning Assembly Attendees

NPA (choose one)	Wards 1 & 8	Wards 2 & 3	Wards 4 & 7	Ward 5	Ward 6
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Date of Assembly : Oct 25, 2017 Location: Miller Ctr Grosse Ct ¹³⁰

Please return to your convenor, _____,
or email to cedofd@burlingtonvt.gov

- 1 Eric Corbin ^{ward 4}
- 2 ALEX FARRELL WY-S.C.
- 3 Janet Patterson (7)
- 4 Chris Tromsly (7)
- 5 Michael Goldstein (Ting)
- 6 Monica Webb (Ting)
- 7 Cindi Wight 7
- 8 Jim Rader 4
- 9 Dorothy & Peter Ireland 4
- 10 Jim Holway
- 11 Jeff Clark 4
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A little about Ting



We're Ting. We'd like to be the ones to help Burlington Telecom continue its good work here in Burlington.

We believe in the positive power of the Internet. We believe in a hyper-local approach, not in one size fits all. In that way (and in countless others) we aren't a telco in the traditional sense. We're an Internet company that brings Internet ideas and sensibilities to the towns we serve.

We are looking forward to working with and growing the Burlington Telecom team. We laid clear our plans to actively and continuously invest in Burlington in our letter of intent.



The small, growing local Ting team in Westminster, MD

Hyper local

We do more than just maintain good local jobs. We grow strong, local teams and empower local people to make local choices. We actively support the local programs, causes, institutions and initiatives that a progressive town cares about.

Investment in Burlington

We're offering up-front cash to satisfy the terms of lender agreements and more. Our local thinking is long-term and goes well beyond just the initial purchase; we are committed to an ongoing annual investment in Burlington.

Privacy and net neutrality

We protect personal privacy by simply not collecting the data in the first place. We support Open Internet principals and net neutrality in word and deed. Even when—especially when—it would be easier not to.

Don't take our word for it

Ask Ting customers how they feel about us. Do a little digging. See what happy Ting customers have to say by searching Ting on Facebook, Twitter, reddit. More importantly, when there's a problem, look at how we address it.

GIVE YOUR FEEDBACK

Register support for
the KBTL Co-op bid at
this public comment
email address.

btfeedback@burlingtonvt.gov



SPEAK UP

Contact City
Councilors to tell
them you want
the local telecom
option.

<https://tinyurl.com/y9qee583>



SHARE PETITION

Sign then share
our petition with
10 family members
and friends.

<https://tinyurl.com/yae8ltgd>



USE YOUR WALLET

Invest in the KBTL
Co-op through our
Milk Money fund
(\$500 minimum).

<https://tinyurl.com/y79hw653>



Keep BT Local is the Safest Choice for Burlington

MYTH The Keep BT Local bid is risky.

FACT Keep BT Local is the safest bid.

- ✓ Over time, more taxpayer dollars are repaid by Keep BT Local
- ✓ Local ownership keeps money in community
- ✓ Cooperative ownership guarantees that BT stays local, rates stay low
- ✓ Research shows that cooperatives do well during economic downturns

City Council will eliminate one bid on October 16th, and declare the winning bid on October 30th. Find out how you can help Keep BT Local. →

BT IS OUR FUTURE. AND IT'S OURS TO KEEP.

IF YOU BELIEVE THAT BURLINGTON TELECOM SHOULD REMAIN LOCALLY OWNED, HERE'S HOW TO HELP MAKE IT HAPPEN.

WRITE, EMAIL, OR CALL YOUR CITY COUNCILOR AND THE MAYOR! **POST** your comments to Front Porch Forum, social media, or write a letter to the editor.

ATTEND an upcoming City Council meeting (Sept. 18th & Sept. 25th) to let the mayor and councilors know you want to **KEEP BT LOCAL!**

MAYOR

Miro Weinberger, Mayor
mayor@burlingtonvt.gov
Democrat, 2018
Room 34, City Hall
Burlington, VT 05401
865-7272

CITY COUNCIL

Ward 1

Sharon Foley Bushor
sbushor@burlingtonvt.gov
Independent, 2018
52 East Avenue
Burlington, VT 05401
658-3604

Ward 2

Max Tracy
mtracy@burlingtonvt.gov
Progressive, 2018
39 Greene Street, Apt 2
Burlington, VT 05401
373-1968

Ward 3

Sara Moore
smoore@burlingtonvt.gov
Progressive, 2018
117 North Champlain Street, Unit 2A
Burlington, VT 05401
540-1711

Ward 4

Kurt Wright
kwright@burlingtonvt.gov
Republican, 2018
31 Vine Street
Burlington, VT 05408
658-1410

Ward 5

William "Chip" Mason
cmason@burlingtonvt.gov
Democrat, 2018
33 Scarff Avenue
Burlington, VT 05401
373-8545

Ward 6

Karen Paul
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Democrat, 2018
171 Crescent Road
Burlington, VT 05401
863-3817

Ward 7

Ali Dieng
adieng@burlingtonvt.gov
Democrat/Progressive, 2018
165 James Avenue
Burlington, VT 05408
318-2527

Ward 8

Adam Roof
aroof@burlingtonvt.gov
Independent, 2018
247 Pearl Street, Unit 210
Burlington, VT 05401
777-3255

East District

Richard Deane
rdeane@burlingtonvt.gov
Democrat, 2019
48 Brookes Avenue
Burlington, VT 05401
373-7449

Central District

Jane Knodell
City Council President
jknodell@burlingtonvt.gov
Progressive, 2019
10 Charles Street
Burlington, VT 05401
862-2469

North District

David Hartnett
dhartnett@burlingtonvt.gov
Independent, 2019
27 Browe Court
Burlington, VT 05408
864-7895

South District

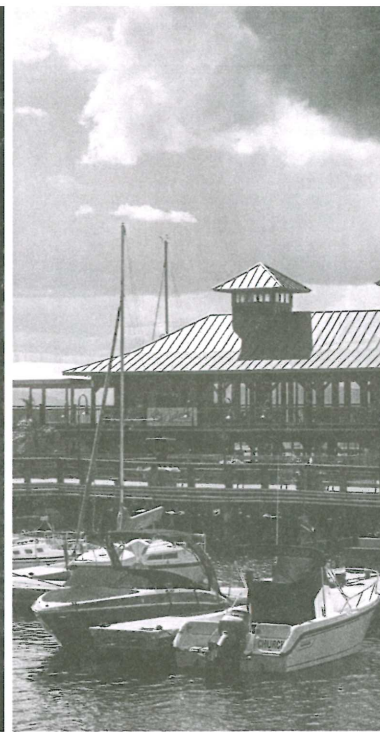
Joan Shannon
jshannon@burlingtonvt.gov
Democrat, 2019
41 Central Avenue
Burlington, VT 05401
860-7489

Paid for by:

Keep BT Local Cooperative
5 Lawson Lane
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www.keepbtlocal.com

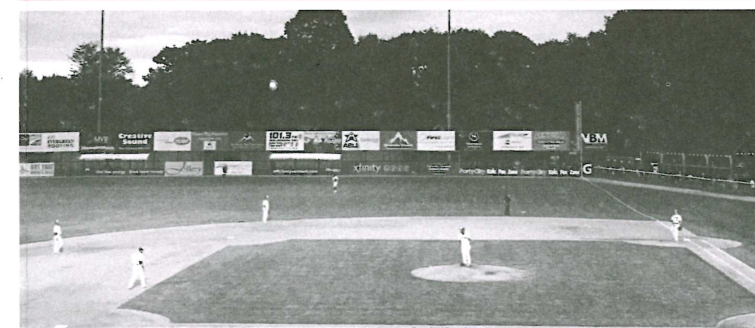


TELL THE MAYOR AND CITY COUNCIL:



WE BUILT IT. WE PAID FOR IT. WE KEEP IT.

BT Burlington
Telecom



A TELECOM OWNED BY THE PEOPLE, FOR THE PEOPLE

IN 2011, WE AGREED THAT IT WAS IMPORTANT FOR BT TO REMAIN LOCALLY OWNED. AS THE SALE OF BT NEARS A FINAL DECISION, IT'S TIME TO LET OUR ELECTED OFFICIALS KNOW THAT THIS WORLD-CLASS TELECOM SHOULD BE OWNED BY THE COMMUNITY.

KEEPING BT LOCAL AND UNDER THE CONTROL OF ITS MEMBER-OWNERS WILL ENSURE TRANSPARENCY AND ACCOUNTABILITY. Keep BT Local is, to date, the only bidder to publicly inform the community about its bid and its plans. Why did no other bidder identify themselves? Do they really want to be part of our community, or do they just want to buy off a key asset and make a profit?

OUR VISION FOR BT IS TO INCREASE BUSINESS REVENUE AND GROW by using “fiber-hoods” and smart growth strategies that use system revenues wisely to expand within the City of Burlington and adjacent communities. Our financing partner, Maine Fiber, has expertise that will help us meet our goal of building a reliable, affordable, and highly competitive service for the future. This combination will make our Co-op not only the most responsive and affordable system, but one of the best in the country that is superior to the competition, because BT was built that way.

BURLINGTON TELECOM WAS ENVISIONED, CREATED, FUNDED, AND BUILT BY CITY TAXPAYERS AND SUBSCRIBERS. Transforming it into a local cooperative will provide the city with a minority stake in the company, and will ensure that taxpayers and subscribers reap the long-term benefits of a currently thriving telecom. Our community paid for BT and we should keep the ownership—and the profits.

THE KEEP BT LOCAL BID OFFERS THE MOST STABLE, LONG-TERM FINANCIAL PAYBACK TO THE PEOPLE OF BURLINGTON. The long-term payback of the KBTL bid carries a current value of least \$5 million *more* than its bid price. Only the co-op can keep rates low and provide patronage refunds to subscriber members. There are 260 telecom cooperatives in 31 states that, combined, generate \$3.9B in revenue, \$1.3B in value-added income to their members and communities, employ 23,000 people, and have returned tens of millions of dollars (over decades) to their member-owners in the form of patronage refunds, or shares of the profits.

OUR BID REPAYS THE CITY AND BT'S CURRENT PROFITABILITY WILL ENABLE US TO EXPAND IT AND MAKE IT STRONGER. The city of Burlington will owe \$0 related to BT after this sale, and hold only a minority stake (as a condition of any sale). BT is *currently profitable* and on track to net \$3 million this year, which is more than enough to pay down the long-term debt and to maintain, improve, and expand its operations. All 7000 current subscribers will automatically become co-op member-owners, giving BT an immediate, additional source of equity.

INVEST IN BT'S FUTURE TODAY! Go to our website (www.KeepBTLocal.com) to become a Co-op member. In addition, visit Milk Money Vermont (www.milkmoneyvt.com) and make an investment pledge toward our equity crowdfunding campaign to raise \$1 million from the community. Nearly \$350,000 has been pledged to date (Aug. 28) toward that investment goal.

CIVIC & BUSINESS LEADERS SUPPORT KEEP BT LOCAL

IN A LETTER TO THE MAYOR AND BURLINGTON TELECOM ADVISORY COUNCIL, THE FOLLOWING BUSINESS & CIVIC LEADERS VOICED THEIR SUPPORT FOR MAKING BT A COOPERATIVELY OWNED UTILITY

“Burlington has a long history of launching and supporting businesses who take into account community, as well as commerce, and express a set of distinct values embedded in how they view the world, as well as the customers. There is great potential here to harness the creativity of residents and businesses to create a forward thinking utility, similar to Burlington Electric Department, which will **provide a key cornerstone to the economy of the 21st century** and ensure that everyone has access to this powerful tool.”

BT HAS BEEN A HUGE BOON TO BURLINGTON'S ECONOMY - JUST LOOK AT DEALER.COM - AND WILL CONTINUE TO PROVIDE BURLINGTON WITH A COMPETITIVE ADVANTAGE TO GROW MORE JOBS THROUGHOUT THE REGION.

JERRY GREENFIELD
Co-founder, Ben & Jerry's

WILL RAAP
Founder, Gardeners Supply

BETH SACHS
Founder, Vermont Energy Investment Corporation

DOUG HOFFER
Vermont State Auditor

PHIL FIERMONTE
State Director, Office of US Sen. Bernie Sanders

MICHAEL WOOD-LEWIS
Co-Founder and CEO, Front Porch Forum

MELINDA MOULTON
CEO, Main Street Landing

ROBERTA MACDONALD
Senior Vice President of Marketing, Cabot Creamery Cooperative

DAVID WHITE
President of White + Burke Real Estate Investment Advisors

CHRISTINE HALLQUIST
CEO, Vermont Electric Cooperative

MUFFIE MILENS
Executive Director, First Night Burlington

PETER CLAVELLE
Former Mayor, City of Burlington

BARBARA GRIMES
Former General Manager, Burlington Electric Department

DON JAMISON
Executive Director, Vermont Employee Ownership Center

SCOTT JOHNSTONE
Executive Director, Vermont Energy Investment Corporation

JAN SCHULTZ
CTO, Front Porch Forum

CARINA DRISCOLL
Co-founder, Vermont Woodworking School

BRUCE SEIFER
Former Assistant Director, Community & Economic Development Office

DEAN CORREN
Former Vermont State Representative, Renewable Energy CTO

PETE JEWETT
Founder, Burlington Bytes

JASON DI VECE
Managing partner, Burlington Bytes

JAMES LOCKRIDGE
Founder, Big Heavy World

DAVID DRISCOLL
Co-founder, The Sanders Institute

PATRICK BROWN
Community Organizer

AMIR JUSUFAGIC
Owner, Junior's Downtown

CASEY LYON
Partner, Boswellness Essential Oil Distillery

SYD EREN
Vermont Sky Network

CHRIS PEARSON
Vermont State Senator

ORLY YADIN
Executive Director, Vermont International Film Festival

SEE MORE AT:

www.KeepBTLocal.com/burlington-telecom-co-op-news/civic-business-leaders-support-burlington-telecom-cooperative/

Wards 4/7 NPA Meeting

October 25, 2017, 7pm-9pm

Robert E. Miller Center, 130 Gosse Ct.

Start: 7:03pm

Steering Committee Members Present: Jim Holway (4), Jeff Clark (4), Alexander Farrell (4), Linda Deliduka (7), Chris Trombly (7)

Ground Rules, Introductions,

Respect agenda, others, and timekeeper

Announcements:

Jenna Patterson, Vermont Alliance for Retired Americans:

Sponsoring health care program "From Expensive to Affordable." Program is on Saturday in Montpelier at Montpelier senior center from 9:30 to 2:30 about how VT can lead the way in re: healthcare policy.

Monica Webb, Ting:

Honored to be finalist in purchase of Burlington Telecom. People looking for information or with questions can go to ting.com. Believes Ting has separated itself from its competitors with price and service. Ting would keep staff and services and brand of BT in place, but would oversee management. monica@ting.com or micheal@ting.com for questions.

A woman states that she would like to be a shareholder, to which the Ting representatives answer that she need not be a shareholder to have a say in how BT is managed. The woman who spoke out clarifies that she is part of the competition against Ting in the BT sale.

CEDO Fair Housing Presentation:

Rescheduled to the next meeting

Parks and Recreation:

Cindi White, new Director for Burlington Parks & Recreation and Waterfront

Updates on newly-open/newly-closed sections of the bike path. Halloween Howl at Oak Ledge on Saturday will be an opportunity for kids and costumes and fun. The Halloween bike ride will be on the 29th at 1:30. Suggests that audience look at website and the new Miller Center for more activities for seniors. Thanks community members who took her on a walk in Ledy park, and recommends a visit to Ledy. Talks about meeting new people camping and traveling on the bike path.

A woman suggests that Ms. White “wrap [her] head around” saving Memorial Auditorium. She states that P&R hasn’t looked adequately into parking at the senior center.

Another woman explains how North End community members saved the old armory that is now the Miller Center and suggests that Ms. White support similar efforts directed towards Memorial Auditorium.

Ms. White talks about how the problems of developing urban soil have slowed the development of the bike path.

Public Safety Conversation with BPD:

BPD is not present.

Presentation on the Future of BHS:

Jim Holway, Ward 4 Steering Committee:

Explains frustration with the BPD for not showing up to scheduled presentations at 4/7 NPA meetings.

Talks about ideas for improving and modernizing BHS. These include improving accessibility. \$58 million is the tentative cost thrown around for refurbishment of the old building, while \$87 million could be the cost for a new building. Explains that issues with these plans could be increasing costs, loss of investments like the gymnasium, and disruption to the education of students learning during development.

Memorial Auditorium Meeting Report and Open Forum:

Jim Holway, Ward 4 Steering Committee:

Talks about what Memorial Auditorium is, its importance to the community, and about the deferred maintenance on the building. Explains the different parties looking into ways to restore the Auditorium. Recaps the events of the all wards forum on Memorial Auditorium, where the two resolutions were passed:

1. *a motion to advise City Council and the mayor to maintain Memorial Auditorium in perpetuity as a publicly-owned community commons*
2. *a motion to advise City Council and the mayor to empower and honor an NPA-led public process to determine and ensure that the future uses of Memorial Auditorium reflect public priorities*

Mr. Holway clarifies that these resolutions were to be taken to each individual NPA for approval, before being given to the City as an advisory motion. A man suggests that there is no representation in these meetings of a party who might support something else in place of Memorial Auditorium. There is clarification among the audience members that NPAs exist to gather information, not as advisory groups. Additionally, were these resolutions approved and a resulting report sent to the City, the job of the NPAs in the process would end there.

The motion to approve the two resolutions passes unanimously.

Presentations by BT Bidders:

Ting representative explains that Ting is working on bringing a policy where they would pay to get Comcast and other customers out of those contracts and to a Ting/BT contract were they established as the BT purchaser.

Talks about Ting meeting with current BT management to discuss what Ting would do as the new management. Explains how Ting would be financing the company and assures the audience that they have a reliable source of financing. An audience member pushes for more information on who the financier is and what their interest rate is, to which the Ting reps reply “a major North American bank” and, as a guess, “between 3.5 and 4%” The same audience member asks where money would go in the BT management, and the reps clarify that they are a for-profit company, but that their letter of intent states that they will maintain low prices. The rep states that it wouldn’t be a good business decision for Ting to jack up prices, as many people have assumed. He directs the audience to Facebook, Reddit, or the company’s blog to see examples of Ting being public and open to dialogue.

The representative of KBTL states that she would want a cooperative like City Market for her telecom business, and talks about how she has benefitted from having a say as a shareholder in a cooperative like City Market.

Another audience member complains of price jacking in her former rural home and says that she is worried Ting would do the same here. A Ting rep tells this woman to look at the history of the company and to see that Ting has never done this. She

explains that Ting has pledged not to change rates for 30 months, after which point she expects rates to go down.

The Ting rep states that he like the concept of the coop and that the community has two good choices. He objects to Ting being thought of as “the evil corporation” in this deal.

Elected and Appointed Officials:

Carol Ode, District 6-1 Counselor:

Talks about visits to mental health, rehab, and correctional institutions across the state. She talks about some of the techniques used at these institutions, like one that exposes people to their triggers to teach them to react peacefully instead of violently.

She states that childhood poverty has increased.

She talks about the independent organization Legal Aid and their services for people struggling to get healthcare.

Dave Hartnetz, counselor:

Praises Phet Keomanyvanh (CEDO) and the article written about her in Seven Days.

States that the final bids for BT will be in tomorrow. Clarifies that the city of Burlington does not own Burlington Telecom and that Bluewater (the owners) will not allow the city to extend its management, meaning that a decision about where to sell must be made.

States that the amount of money and high interest rates for borrowing by KBTL (compared to Ting) are red flags to him. Says as he is Burlington born and raised, it will be hard for him to sell BT away, but that he has to think about the taxpayers and believes that the Ting bid is the best option.

An audience member asks Mr. Hartnetz if he is considering the non-financial value of the Telecom, which Mr. Hartnetz confirms. He says his two key needs are affordability and longevity. Says he was in the “never Ting camp,” but has slightly come out of that camp due to Ting’s history of affordability. He still questions Ting’s longevity as a publicly-traded company with a board of directors.

Kurt Wright, counselor:

The decision is the value of the Telecom being local vs. the risks to the taxpayer. Clarifies that Bluewater and Citibank have a say in the sale because the city of Burlington missed payments and misused funds many years ago.

Talks about man who was arrested 29 times and ended up stabbing a police officer, who in turn blamed all this on the judicial system. Mr. Wright states that he is working on a bill to fill holes in the law that allow people to work around the system.

Clarifies that he does not want to “lock up” all homeless people with mental illnesses, rather he would like to do something about the people who are willfully homeless and causing trouble and violence in the city.

Ail Dieng, counselor:

States he is very impressed by the involvement of the community into the sale. He says that whether or not we own BT, “Burlington itself is not for sale.” He states that his vote for KBTL will not change. Suggests that Ting should have worked with KBTL from the beginning.

He is also going to be working to bring a senior center and library to the North End.

Talks about problems of the community from childcare to homelessness to mental health.

Urges young people, women, and others to “stand up for the future of your city.”

End: 9:12pm

Minutes taken by Ben Lahey, CEDO intern